

News & Views

Indiana Student Financial Aid
Association

October/November 2002

Volume 22 Issue 2

PRESIDENT'S REPORT

Victoria Goeke

How Do You Keep From Getting Burned Out

Another successful registration. You enrolled more students and processed more awards. Sometimes however, you're left with the registration blues? Is it really a wonder why you are feeling tired, not wanting to face the office, the students, and sometimes the staff? Many of us are finding it hard to fight against "burnout" that derives from lots of sources. In particular, we tend to have more and more students while serving them with the same amount of staff, which means more workload. Our offices are more accountable as a result of federal regulations, tight budget constraints at the federal and state level, as well as our own institutional challenges. This often means our financial aid dollars are stretched thin to help an increasing student enrollment. It seems more people are pulling and grabbing for our time and attention during office hours. "All this because we love it and are providing a worthy service". Even that line gets a little thin sometimes.

So how do we do it? How do we keep from getting burned out as we manage those hordes of students, parents, and their papers? Add to that the requests we get from our bosses and co-workers. The answer is simple. So simple in fact, that you may have overlooked it. In short, you have to make

yourself a priority. Like everyone else working in America, you must find ways to rejuvenate yourself amidst the drains of professional life. Make time in your day, week, or month to do the things that restore your energy. Force yourself to take a real lunch break everyday. Take a nap that one day when you have an afternoon free. Go for a run or a walk those couple mornings when you either get up early or go in late and work late. Are you getting the picture yet? Take one weekend a month and go on a day trip to a lake, a park, a museum or participate in an activity you enjoy. Don't underestimate the value of music, like a live concert. Play golf. "Just do it!" Do whatever helps you relax and take your mind off the everyday pressures of work. Now, I know you have it. So what are you going to do? How soon?

One final suggestion: take a bath! So many people overlook the restorative powers of a nice, long bath. Pour in the bath salts, play some nice music, pour your favorite beverage into a nice glass, and relax! Chances are, the world will do just fine without you for an hour or so. Just a few times a week can really make a difference. Will taking a spa bath solve all the global financial aid problems? Heck no. But it can help prevent your weekly burnout. Let someone else carry the world on his or her shoulders while you just focus on restoring yourself. Afterward you'll have an improved attitude and do a better job.

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COMINGS AND GOINGS

**Kathleen White, Indiana State University,
Newsletter Committee**

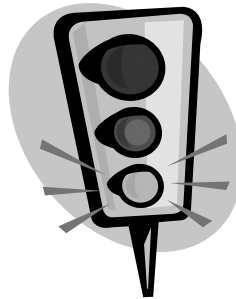
COMINGS

- **Cynthia Haton** has been hired to replace Suzanne Strange at Ivy Tech – Terre Haute and her title is financial aid assistant.
- **Sharon Colwell** has been hired by Ivy Tech – Terre Haute as the financial aid coordinator. She comes to financial aid from the Career/Employment/Transfer services department of Ivy Tech – Terre Haute.
- **Jennifer Littler** is a financial aid analyst for the Fort Wayne campus of Indiana Business College. She joined the financial aid office on June 24th. Prior to this, she was an administrative assistant for the campus. She and husband Andy live in Decatur.
- I am pleased to announce that **Jon Riester** will be taking on the responsibilities in the financial aid office effective October 1, 2002. His title will be Assistant Dean of Financial Aid and Admissions at Hanover College. I know the association will welcome this bright new member as a financial aid professional in Indiana. He has Dennis Thomas' full endorsement and he believes Jon will be a major contributor to the financial aid profession as a whole.
- Vincennes University is pleased to announce that **Robert Gunter** will be taking the reins as Financial Aid Director on September 30. He comes to us from the city of West Memphis, Arkansas, where he was the Finance Director for the city.

- **Kim Sandrich**, previously at Lincoln Technical Institute, has accepted a position as a financial aid administrator for IUPUI.

GOINGS

- **Denise Wyatt** was permanently laid-off by ICPAC due to budget cuts this year. We are happy to report that she has found a new position as an Academic Advisor for the School of Education at IU-Bloomington.
- **Dennis Thomas** has resigned his position as Director of Financial Aid for Hanover College to enter missionary work. He sent me this note: "I have been called into full time



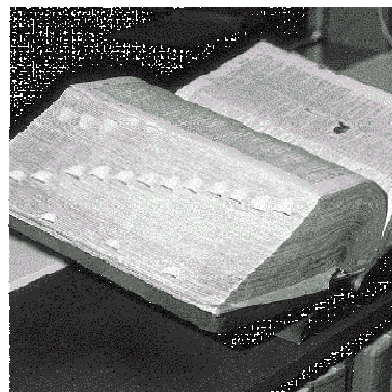
ministry. I will be leaving the fin aid profession and Hanover College effective Sept. 30, 2002. I have made many friends through ISFAA and owe much to ISFAA for my professional development. Please extend to everyone my heartfelt appreciation and a special thanks for supporting my family through one of the most difficult time in our lives. I will be starting as Camp Administrator for New Life International Ministries

Incorporated (missionsalive.org/newlife) and possibly as Associate Minister at our home church; Vienna Baptist Church in Scottsburg, IN. I will also be an evangelist and serve as pulpit supply in churches where there is need. Again, thanks for making me part of such a wonderful family. I will not forget the unique way you made me feel a part. God bless each one of you."

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- **Suzanne Strange**, who was the financial aid clerk at Ivy Tech – Terre Haute has left to pursue another job interest out of state.

TRANSITIONS

- **Scott Gillie** has resigned as executive director of ICPAC to start his own not-for-profit organization, Encouragement Services.
- **Michelle Bruss** will be moving from the Purdue-Calumet financial aid office to Valparaiso University's financial aid office on Sept 30th.

PROMOTIONS

- **Kim Heldt** has been promoted to assistant director of financial aid for Ivy Tech – Evansville.
- **Cathy Nickens** has been promoted to assistant director of financial aid for the University of Southern Indiana.

BIRTHS

- **LuAnn Hastings**, of Rose Hulman, became a Grandmother for the first time. Her new grandson is Austin James Hastings. Austin came into the world on August 2nd weighing 5.3 lbs and was 17 inches long.
- **Scott Gillie**, formerly of ICPAC, became a Grandfather for the first time. His new granddaughter is Emma. She was born on August 3, 2002 weighing in at 9 lbs 9 oz. According to grandpa "She's wunnerful."

RETIREMENTS

- **George Emery** has retired from EFS.
- **Tom Maxwell**, formerly with Ball State University, has retired from Heartland Community College. He was honored for his decade of service and leadership in forming the office that has assisted thousands of students in finding financial resources to attend college. HCC trustees presented Mr. Maxwell with a plaque for his contributions and service to the college.

ANNOUNCEMENTS

- Sarah Irvine, **Doug Irvine's** daughter (he of Holy Cross fame) is a new 5th grade teacher at Robey School in Wayne Township. Doug also writes that he will miss NASFAA next year as his lovely daughter is getting married on July 12, 2003!
- This September 11th, many people remembered in their own way the tragedy of September 11, 2001. **Ron Stamps**, Ivy Tech – Indianapolis, was no different. Ron wrote and performed his original composition dedicated to those who lost their lives on that day during the Ivy Tech State College "Somber Tribute, Serene Celebration" ceremony.

ISFAA EXECUTIVE COMMITTEE MINUTES: JULY 18, 2002

Present: V. Goeke, J. Switzer, M. Middleton, B. Zellers, D. Mickey, M. Smith, D. Irvine, M. Neff, J. Blackburn, M. Clayton, J. Pethick, J. Laugel, D. Fevig

President Vikki Goeke called the meeting to order at 10:05 a.m.

Secretary's Report

The minutes from the Spring 2002 Conference Business Meeting were distributed and reviewed by the committee. Also reviewed were the minutes from the Executive Committee meeting on April 16, 2002. Doug Irvine motioned to accept the minutes as read. Marvin Smith seconded. Motion carried.

Treasurer's Report

The 2001-2002 Treasurer's report was distributed and reviewed. Bob Zellers motioned to accept the report as given. Doug Irvine seconded. Motion carried.

The 2002-2003 Treasurer's report and Proposed Budget were reviewed jointly. Discussion was held and suggestions offered for budget adjustments. They are as follows:

- Add Counselor Workshop at an expense of \$100.
- Increase Newsletter expense from \$3500 to \$4000 to cover six issues.
- Delete Audit and Finance expense of \$150.
- Reduce the Long-Range Planning committee budget from \$1800 to \$1450.
- Delete Associate Member Committee budget of \$100.

Jeff Pethick motioned to approve the budget as amended. Melinda Middleton seconded. Motion carried.

President's Report

Vikki Goeke gave the President's report. In addition to hosting the Leadership Retreat, Vikki has been busy working on an ISFAA position paper, which went to State Representative and Indiana Senators regarding the Community Service issue. Vikki will be attending the MASFAA Board Meeting in August.

Old Business

The statement from French Lick Spa & Springs Resort for the 2002 Spring conference was discussed in detail. After the Leadership Retreat in May, Melinda Middleton contacted the Sales Representative at the hotel to specifically discuss A/V charges. Also, on the original bill, ISFAA was charged sales tax. Dianne Mickey faxed another copy of the tax-exempt certificate, which had already been given to the hotel. Dianne received a call from Sharon Gainer with the hotel's accounting

department. Sharon was resolute that ISFAA come back in the future to French Lick. Dianne shared some of the concerns with Sharon. As a result of this conversation, Dianne received a final bill on July 17, 2002. In the final statement, the taxes still had not been revised. The final bill was for \$24,757.16. The original bill had been in the amount of \$24,769.01.

Jeff Pethick suggested that since the A/V fees were charged by a Louisville, Kentucky based company, we would most likely not be able to get the taxes or any charges waived. Marvin Smith motioned to pay the bill as given in the amount of \$24,757.16. Melinda Middleton seconded. Motion carried.

Commissioners' Reports

Training and Development

Training Committee

The committee is currently seeking presenters for NASFAA training. Presenters need to be identified by August 9, 2002. Vikki Goeke will work with JoAnn Laugel and Christina Coon to identify trainers.

Long-Range Site Committee

Committee will discuss possible sites for Winter 2004 and Spring 2005. These sites will need to be visited and a meeting with conference planner held. The committee has raised the question regarding the Winter 2004 conference. MASFAA will be held in Indianapolis in October 2004, therefore, a winter meeting may not be necessary. Committee will survey attendance during the ISFAA conference to get a general consensus.

Spring 2003 Site Committee

Co-Chairs Corene Foust and Denesa Woods have outlined a plan for the Spring 2003 Site Committee. More details will be forthcoming.

Spring 2003 Program Committee

Committee is scheduled to meet in late July. More details will be forthcoming.

Leadership Symposium

Marvin Smith, Chair, is in the process of planning a two-day retreat in February 2003 in Indianapolis. Tentative dates are February 26-27 at the Hampton Inn. There will be approximately 14 newer ISFAA members invited to participate in the Leadership Retreat.

ISFAA EXECUTIVE COMMITTEE MINUTES: CONTINUED

Winter 2002 Site Committee

Co-chairs Melinda Middleton and Jacki Switzer will be visiting the Westin hotel staff on July 18, 2002. Timeline was presented and estimated budget. More details will be forthcoming at the September 19, 2002 Executive Committee meeting. At that time, conference fees and budget will be determined.

Winter 2002 Program Committee

Committee plans to finalize speakers and moderators by July 24, 2002. Theme for Winter 2002 conference will be "ISFAA – Racing Towards Reauthorization." More details will be forthcoming at the September 19, 2002 Executive Committee meeting.

Internal Operations

Audit & Finance Committee

The committee met during the Leadership Retreat on May 14, 2002. An audit of the Association's financial records was conducted. The sample records were found to be in excellent shape. Items were recorded and authorized in accordance with the Association's fiscal policies and procedures. The committee also observed a quick turnaround on payment requests and deposits by the Association's Treasurer.

Sponsorship Committee

Based on research by Raina Chezem, Chair, a recommendation was made to increase current exhibit fees to \$325. Bob Zellers motioned to support this increase. Marvin Smith seconded. Motion carried.

Discussion was held regarding placing the ISFAA News & Views on the web. If this is done, the newsletter will no longer be printed; it will be available in electronic format. Due to this change, the advertising would need to be discussed and recommendations made. Tabled discussion until further research was completed. Recommended that Raina work with Denise Wyatt for further options regarding advertising. This information will be reviewed at the November Executive Committee meeting.

Public Relations

Newsletter Committee

Commissioner Maralee Clayton provided minutes of the Newsletter Committee from June 26, 2002. There will be six issues of the ISFAA News & Views for the 2002-2003 year.

College Goal Sunday Committee

Laura LeMaster, CGS Chair, will be contacting CGS Coordinators by the first of August to obtain site information.

Financial Aid Nights Committee

Melinda Middleton, FA Nights Chair, has been in contact with the majority of the Regional Coordinators.

Technology Committee

Denise Wyatt has been working with Kirsten Reynolds in transferring Technology Committee information. Maralee Clayton will work with committee to define budget.

Governmental Relations

Doug Irvine, Chair will attend a meeting on August 9, 2002. Letters to Associate Members will go out by the end of July.

Committee met on July 3, 2002 to discuss federal issues, SSACI issues, and Veteran's benefits. The Community Service Work/Study issue was discussed. Members are urged to support HR 4854 with the Congressmen rather than speak out forcefully in opposition to the Bayh bill, which would increase CWS to 25% of work-study funds.

SSACI has changed the deadline for FAFSA filing. The new deadline will be March 10. This information, according to SSACI's Dennis Obergfell, will be updated on the 2003-2004 FAFSA. A roundtable discussion was held regarding SSACI's new rule regarding dropping below 12 credit hours during the first four weeks of the term.

The committee will draft a "talking paper" for members to use with their state relations staff regarding SSACI funding needs given increased enrollments and tuition levels across the state. Steve Morris will work with David Perlini, SSACI Director, to offer ISFAA's willingness to informally discuss options for addressing a funding shortfall.

Adjournment

Jeff Pethick motioned to adjourn meeting at 1:15 p.m. Bob Zellers seconded. Meeting adjourned.

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EXCEPTIONS STILL SET TO EXPIRE

Reported in the Great Lakes' Notable News Submitted to ISFAA by David Bowman

As previously reported, the 1998 Reauthorization provided certain schools with exemptions from the multiple disbursement and delayed delivery provisions required under federal statute and regulations. Although the Federal Family Education Loan Program (FFELP) community continues to seek and support an extension of these provisions, legislative efforts thus far have been unsuccessful. Therefore, it is important to note that the following exemptions **are scheduled to expire for loans certified by a school after September 30, 2002.**

Multiple disbursement exemption

A school with a cohort default rate of less than 10 percent for each of the three most recent fiscal years for which information is available may certify a loan to be disbursed in a single installment, if the loan is for a period of enrollment that is not more than a single semester, trimester, quarter, or for a school without standard terms, not more than 4 months, **and the loan is certified by the school on or before September 30, 2002.**

Delayed delivery exemption

A school with a cohort default rate of less than 10 percent for each of the three most recent fiscal years for which data is available is exempt from delayed delivery provisions **if the loan is certified by the school on or before September 30, 2002.** The delayed delivery provision requires that a school delay the delivery of loan funds to first-year undergraduates who have not borrowed Stafford loans until the 31st day of the student's first payment period.

Exemptions or Waivers that Will Not Expire

Disbursement exemptions or waivers granted as part of a school's approved and continued active participation in the Experimental Sites program **will not expire.** In addition, the disbursement exemption that applies to loans certified by a school for a student enrolled in a study-abroad program as provided by the 1998 Reauthorization does not "sunset" and therefore **will not expire.** A school may continue to certify a loan to be disbursed in a single installment for a student that will receive course credit in a study-abroad program if the eligible school has a cohort default rate of less than 5 percent.

COLLEGE GOAL SUNDAY 2003

College Goal Sunday 2003 will be held on Sunday, February 9, at 2:00 p.m. As ISFAA enters the 14th year of co-sponsoring College Goal Sunday, I would like to thank the membership for its continued support of this worthwhile event.

The financial aid process can seem complicated and overwhelming to families of college-bound students. Through College Goal Sunday, we can help families complete the most important piece of the process, the Free Application for Federal Student Aid, accurately and on-time. By volunteering at one of 34 sites across the state of Indiana, your financial aid expertise will help hundreds of Indiana families qualify for necessary funding for college.

The past support from ISFAA's membership has made College Goal Sunday a huge success. Over the years, we have assisted more than 50,000 Indiana residents through the College Goal Sunday event. Our success is evident by the fact that the Lumina Foundation for Higher Education is assisting in the development of College Goal Sunday events in numerous states. Without the ISFAA membership, College Goal Sunday Indiana would be an impossible feat.

We need qualified financial aid experts and friendly helpers. Volunteers are needed from 1:00 p.m. to 5:00 p.m. to staff registration tables, supervise seating, answer financial aid questions, and organize the day's events. Please consider volunteering. The online volunteer form is currently being updated. A message will be sent to the ISFAA listserv when the volunteer form is available for submission.

College Goal Sunday 2003 is a joint effort of:

- Indiana Student Financial Aid Association (ISFAA)
- Indiana Career and Postsecondary Advancement Center (ICPAC)
- State Student Assistance Commission of Indiana (SSACI)
- Office of Twenty-first Century Scholars

College Goal Sunday is funded by:

- Lilly Endowment Inc.
- Lumina Foundation For Higher Education
- USA Funds

College Goal Sunday is administered by:

- Michele Neff, Ivy Tech State College—Central, Co-chair
- Janet Trimble, Ball State University, Co-chair
- Doug Hess, Ivy Tech State College—Columbus, Volunteer Coordinator
- Laura LeMaster, Ivy Tech State College—Muncie, Statewide Site Coordinator



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2002 COUNSELOR WORKSHOPS

Plans are being finalized for the 2002 Counselor Workshops. The workshop will be held at fourteen sites in Indiana during the time frame of October 17, 2002 to November 14, 2002.

Although the original target audience of the Workshops may have been high school counselors, the audience has expanded to include counselors from any agency that helps students complete the financial aid process.

Some of the topics covered include, the application process, need analysis, financial aid programs and packaging, professional judgment, and review of the Free Application for Federal Student Aid (FAFSA.) State Student Assistance Commission of Indiana (SSACI) programs are covered as well.

Workshops start with registration at 7:45 a.m. and conclude at noon. Registration takes place on the SSACI web page.

The 2002 Counselor Workshop Committee includes the following members:

- Gerald Curd, Indiana University-Purdue University Fort Wayne
- Judy Seebach, Fifth/Third Bank
- Robert Sommers, Indiana Wesleyan University
- Martin Case, St. Elizabeth School of Nursing*
- Kathryn Moore, SSACI*
- Maralee Clayton, Ball State University and ISFAA Commissioner for Public Relations and Communication

*Committee Co-Chairs

If you have questions about the Counselor Workshops, please contact either Martin Case at 765-423-6340 or Kathryn Moore at 317-232-2372.

2002 COUNSELOR WORKSHOPS: DATES, LOCATIONS AND HOSTS

Date	City	Host Institution
Thursday Oct. 17	Logansport	Ivy Tech State College
Friday Oct. 18	Indianapolis	Indiana Wesleyan University
Tuesday, Oct. 22	Lafayette	St. Elizabeth's School of Nursing at Home Hospital
Wednesday, Oct. 23	Bloomington	Ivy Tech State College
Tuesday, Oct. 29	Fort Wayne	Taylor University
Friday, Nov. 1	Richmond	Ivy Tech State College
Monday, Nov. 4	Evansville	Southern Indiana University
Tuesday, Nov. 5	Vincennes	Vincennes University
Wednesday, Nov. 6	Terre Haute	Ivy Tech State College
Thursday, Nov. 7	Sellersburg	Ivy Tech State College
Friday, Nov. 8	Muncie	Ivy Tech State College
Tuesday, Nov. 12	South Bend	St. Mary's College
Wednesday, Nov. 13	Hammond	Purdue University Calumet
Thursday, Nov. 14	Columbus	Ivy Tech State College

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MASFAA TURNS 40

MASFAA will celebrate its 40th anniversary in Detroit (aka the Motor City, aka Hockey Town, aka Motown) at the Detroit Marriott Renaissance Center. For those of you who haven't been at the Ren Cen since the last conference, you'll be surprised about what has been happening at this site. Both Marriott and General Motors (the Renaissance Center is General Motors World Headquarters) have spent hundreds of millions of dollars to refurbish the John Portman-designed structure. While the updating process continues with the creation of a new façade and access facing downtown Detroit, you'll notice the changes in the rooms, the restaurants and the public areas.

A 40th birthday is always a special occasion. The birthday bash is scheduled on Tuesday night at the Roostertail. If you've never been to the Roostertail, you'll be in for a real treat. With fabulous panoramic views because of its riverfront location, the Roostertail has specialized in private parties and events for nearly 20 years. This year, you will have the option of boat transport from the Ren Cen to the Roostertail. There will be a band and lots of other entertainment. You are guaranteed great sights, great sounds, great food and a great time!

We hope that you'll want to explore the Motor City's restaurants, museums, galleries, nightlife and even casinos. You can check out lots of information on the MASFAA Web site at <http://www.masfaaweb.org>.

In keeping with the theme of remembering the past and planning for the future, you can also take a look at what was happening in 1962 — music, books, movies and national and world events. You may be struck by how many of the issues in 1962 still resonate today.

Of course, you won't want your supervisor to think that you'd attend a conference for the parties or the location. While your boss may not make *that* assumption about a conference in Detroit, you don't need to share what a good time you'll be having. Financial aid folks, however, are dedicated professionals

who want a strong program that will help them when they return to the office.

This year's program offers a real diversity of issues with very popular presenters. Interest sessions range from mental health (*your mental health*-Yoga and time management) to communications with your staff, federal and state agencies, legal issues (FERPA, lawsuits and liability) and of course, reauthorization. Whether you're new to the financial aid profession or you have been active nearly as long as MASFAA has been in existence, there are many sessions that you will find valuable.

Don't forget that if you are new to financial aid that there is a terrific Symposium just for you on October 12th and 13th. TAKE IT UP A NOTCH-A Professional Development Experience addresses important issues like networking, customer service, financial aid regulation and who shapes it.

You can only register for the conference at <http://www.masfaaweb.org>. If you don't remember your password, just ask for help on line—you'll get a response by email in a very short time. There is also a link to the Marriott reservation system so you will also be able to reserve your room at the hotel. *Even if you are not a MASFAA member and want to attend the conference, you can just select the option for non-members and complete the registration process.* Don't make the mistake of waiting for a big envelope with conference information...it's web registration only.

So if you haven't registered for the conference, don't delay. There is a great conference program in a terrific city (really!) Hope to see you in Detroit for MASFAA's 40th Anniversary Conference.



IACAC AND ISFAA

Doug Irvine, IACAC Committee

IACAC is the Indiana Association for College Admission Counseling, and its membership is composed of both college admissions counselors and high school guidance counselors. For many years, ISFAA has provided a liaison to IACAC, to primarily provide current financial aid information at IACAC's annual Congress.

This year, the IACAC Congress is being held in Indianapolis October 2nd- 4. Similar to an ISFAA Conference, the Congress offers numerous interest and general sessions to its membership. As the ISFAA contact, I have worked with the Congress Program Committee in setting up interest sessions and scheduling presenters. This year, there will be sessions on State and Federal Updates (Marianna Deeken and Kathy Moore), Financial Aid Information on the Web (Marianna and Stacy Gartee), Scholarship Searches and Scams (James Patton), a session for "the basics of financial aid (me)," and in addition, I'll be presenting a pre-Congress session for new High School Counselors on deciphering the alphabet soup of financial aid.

Who's Marianna Deeken, and why isn't Jamie doing the presentations? Well, Jamie had the option of doing a couple sessions in Indianapolis, or going on vacation in Hawaii, and she made the arrangements for her colleague Marianna, from the Seattle Regional Office, to cover for her. I've had the opportunity to meet Marianna at both MASFAA and NASFAA Conferences, and she'll do a great job - if she gets there. The problem is the usual one with Federal travel at that time of year. As of this writing, the Appropriations Bill for the Department of Education has not yet passed through Congress, and unless it is passed, or unless the Department is allowed funding through a continuing resolution, she may be Stuck in Seattle, and we'll be "Fed-Less." And since there's a prohibition against non-feds using a Fed's Power Point Presentations, we could have a couple of abbreviated sessions..... And I thought this was going to be an easy Program to work on.....

Keep your fingers crossed, and hope that the Appropriations Bill gets passed before October 2nd!



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NASFAA CONFERENCE WRAP-UP

Richard A. Nash, Newsletter Committee Member

"Jazzin' It Up in the Big Easy" This year's theme pretty much said it all. For all you that were not able to attend this year's NASFAA conference in New Orleans missed how to jazz up your life as a financial aid professional. There were sessions this year in how to make your self a better professional as well as your staff. We also heard how we need to jazz up ourselves to get ready for Reauthorization. We as a state organization have the opportunity to make our voices heard about what will be coming in the future in financial aid. We all need to do so whenever possible. This can be done at various times. There will be plenty of notices for comments and we need to do so.

We also jazzed it up at the Wax Museum and the House of Blues. Lots of good food and good music. It was great to spend time with old and new friends at these two occasions.

One of the things you all didn't miss was the heat!!! Things do heat up in New Orleans, but I wasn't prepared to walk out of the airport or hotel into a sauna!!! It did rain, but guess what, another sauna. Who needed the fitness centers for that?

It was a great conference overall. If you didn't get lost in one of the hotels that were under major renovations (plastic on all the carpets and hammers and saws at various time of the day, elevators that didn't stop at certain floors because of construction) or the fact another major conference (Microsoft) was happening at the same hotel as most of NASFAA functions, you learned a lot. I did. It is possible to get most of the handouts on NASFAA website. Check them out! You will get a lot of good information.

If you couldn't make this year, maybe next year. Hope to see all who can, in Salt Lake City. You can register now and get rooms as well.

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NASFAA AWARDS PRESENTED

Washington, D.C. – At its annual conference in New Orleans, the National Association of Student Financial Aid Administrators (NASFAA) presented its highest honors.

The Honorable **Howard P. “Buck” McKeon** was honored with a Distinguished Service Award in recognition of his outstanding service as the Chairman of the House Subcommittee on 21st Century Competitiveness. McKeon has authored legislation to support the student aid programs that make it possible for millions of Americans to obtain a postsecondary education. His vision and leadership helped secure passage of the 2003 interest rate legislation, which ensures continued stability in the federal student loan programs.

The Honorable **Tom Harkin**, as the Chairman of the Senate Subcommittee on Labor, Health and Human Services, and Education Appropriations, received a Distinguished Service Award for being a long-time champion of funding for higher education. During his decade of service in the House of Representatives and his service in the Senate since 1984, he has worked diligently to increase funding for the federal Title IV student assistance programs, including his ongoing efforts which led to his amendment permitting the authority for the Pell Grant increase in FY 2002.

Cruzita “Cruise” Lucero, director of financial aid at Northeast State Technical Community College in Tennessee, was recognized with a Distinguished Service Award for her outstanding achievement as National Chair of the Association from July 1, 2001 through June 30, 2002. During a year marked by national uncertainty and reassessment, she provided support and reassurance while unselfishly continuing to represent NASFAA throughout the nation with grace and sensitivity.

Greg Woods, first Chief Operating Officer for Federal Student Aid – the federal government's first Performance Based Organization – was awarded a Statement of Appreciation. He has served with distinction in modernizing the U.S. Department of Education's student aid delivery system, thus improving service to students, schools, and financial partners throughout the nation.

Jamie Merisotis, one of the leading researchers in financial aid, received the Robert P. Huff Golden Quill Award for his outstanding contributions to the literature on student financial aid. Merisotis founded the non-profit Institute for Higher Education Policy. This organization is dedicated to research and analysis of higher education policy at the programmatic, institutional, and governmental levels.

Paul Phillips was presented with the Meritorious Achievement Award. Phillips has spent over three decades in the education field, with service at the state, regional, and national level. He has worked tirelessly throughout his career to advocate for students in their pursuit of higher education opportunities. Recently retired, Phillips and his wife are involved in an International Aids Project and have just returned from work in Uganda.

The following 6 individuals received NASFAA's State and Regional Leadership Award for their outstanding contributions at the state and regional levels.

John Curtice, Assistance Vice Chancellor-Financial Aid and Enrollment Policy, the State University of New York System Administration, Eastern Association of Student Financial Aid Administrators (EASFAA)

Laurie Wolf, Executive Dean of Student Services, Des Moines Area Community College, Midwestern Association of Student Financial Aid Administrators (MASFAA)

Robert Neas, Director of Financial Aid, North Dakota State University at Fargo, Rocky Mountain Association of Student Financial Aid Administrators (RMASFAA)

Joel Harrell, Vice President for Enrollment Services and Student Affairs, Clark Atlanta University, Southern Association of Student Financial Aid Administrators (SASFAA)

Michael Novak, Executive Director of Enrollment Services and Financial Aid, Southern Methodist University, Southwestern Association of Student Financial Aid Administrators (SWASFAA)

Ted Malone, Interim Director of Financial Aid, University of Alaska, Western Association of Student Financial Aid Administrators (WASFAA)

The National Association of Student Financial Aid Administrators (NASFAA) is a nonprofit membership organization that represents more than 10,000 financial aid professionals at nearly 3,000 colleges, universities and career schools across the country. Based in Washington, D.C., NASFAA is the only national association with a primary focus on student aid legislation, regulatory analysis, and professional development for financial aid administrators. Each year, members help more than 8 million students receive funding for postsecondary education.

REAUTHORIZATION

The NASFAA Reauthorization Task Force (RTF) appreciates the comments and suggestions the NASFAA membership has provided on components of the Higher Education Act of 1965. Since mid-April comments have been gathered at conference listening sessions and open forums as well as through the RTF's electronic mailbox on SEOG, LEAP, Perkins Loans, Federal Work-Study, Pell Grants, need analysis, program integrity, the Return to Title IV Funds provision, and general provisions. An on-line survey was also used to gather thoughts and opinions on important issues that will likely be addressed by the higher education community. The NASFAA Reauthorization Task Force Advisory Group also provides feedback on preliminary recommendations before they are published in NASFAA's "Today's News" for review and reaction by the membership at large.

The RTF is developing recommendations that are intended to benefit students and schools. Suggestions advanced by the membership have been helpful in identifying the potential impact of changes at our various institutions. Among the issues identified so far by the various NASFAA constituencies are federal loan limits, the age of independence, community service requirements, equal treatment of veterans benefits, elimination of drug use and selective service requirements, the Return to Title IV funds provisions, study abroad and distance education provisions, and the federal methodology formula and process.

The RTF's preliminary recommendations on SEOG and LEAP and on Perkins have been posted in the "Today's News". Additional preliminary recommendations for the other components of the Higher Education Act will be posted to this page during September and October. Membership comments will be reviewed before recommendations are submitted to the NASFAA Board of Directors. Board approved recommendations will form the legislative proposals NASFAA will send to Congress in 2003.

The Higher Education Act expires on September 3, 2003. It is likely, however, that a one-year extension will be used under the authority of the General Education Provisions Act (GEPA). It is important that NASFAA's membership continue to forward comments, questions, and suggestions to the RTF. The following lists the RTF members, their phone numbers and email addresses. Contact them or use the RTF mailbox at reauth@nasfaa.org if you have questions or suggestions.

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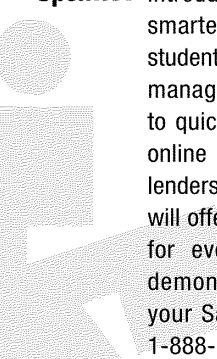
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NEW PROFESSIONALS, MENTORING AND YOU

Richard A. Nash, Chair, New Professionals and Mentoring Committee

This is a new committee this year to help promote mentoring in ISFAA of your newer members. It is with our membership that ISFAA really works. It is our volunteerism that makes us who we are. This committee will work to get new members involved. In the past, we have had a pretty good success with new members stepping up and volunteering.

I will soon be sending a letter to all the Financial Aid Directors asking for their assistance in identifying all the newest members of their Financial Aid staff. I ask that you help me in getting to know who is new year and will want to help ISFAA in their professional growth endeavors.

In a way, all of us Directors, Associate Directors, and Assistant Directors are mentors to our new staff. We help shape these newest staff members into what they will become for themselves and us. I would like to charge each and every one of us, to step up and be that mentor. Let work together to make ISFAA stronger and better for the future. These new members that we mentor now, will be the ones who replace us when we finish our times as leaders in ISFAA.

So watch your mail for the letter and let all work together and keep ISFAA strong.

FAMILIES TURNING TO FINANCIAL AID ADMINISTRATORS FOR 529 ADVICE

Tom Quinn, USA Funds Services

Because of their many benefits, Qualified Tuition Programs, or “529 plans,” are increasingly popular with families who are saving for their children’s postsecondary education. Many families, however, are concerned about 529 plans’ impact on students’ eligibility to receive federal financial aid for college.

To help financial-aid administrators address families’ questions about 529 plans’ effect on aid eligibility, USA Funds® University offers the following information:

Created to encourage savings for higher education, 529 plans currently exist or are in development in all 50 states and the District of Columbia. The two types of 529 plans are prepaid-tuition programs and college-savings programs.



College-savings programs

These programs — such as Indiana’s College Choice 529 Investment Plan — allow a plan participant to deposit money into an account for use toward a beneficiary’s college expenses. For financial-aid-eligibility purposes, the value of a college-savings program is an asset of the owner — not the beneficiary — because the owner can change the beneficiary at any time. If the account is in a parent’s

name, that resource is considered when calculating the parent’s financial contribution. If the student holds the account, 35 percent of the account’s value is assessed when calculating the student’s contribution.

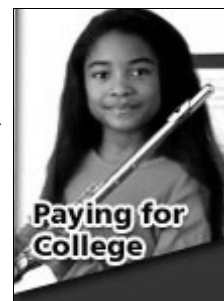
Starting in 2002, the Internal Revenue Service (IRS) no longer considers earnings from college-savings-program withdrawals to be taxable income. The U.S. Department of Education might require the earnings to be reported in the future as untaxed income on the Free Application for Federal Student Aid (FAFSA).

For Indiana state aid, Indiana law requires that funds held in the College Choice plan not be considered when the State Student Assistance Commission of Indiana (SSACI) determines a student’s eligibility.

For more information about College Choice, families can call 866-400-PLAN (7526) or visit www.collegechoiceplan.com.

Prepaid-tuition programs

This type of 529 plan gives families or friends the opportunity to purchase credits or certificates at today’s tuition rate for a future tuition bill. Contributions from a prepaid-tuition plan are applied to the beneficiary’s higher-education expenses and are included as part of a financial-aid package — either by reducing the student’s cost of attendance, or by including the distribution amount as a resource and estimated financial assistance.



On the FAFSA, students should not report the investment value of prepaid-tuition programs as an asset of either the holder or the beneficiary. Prepaid-tuition programs do not affect students’ eligibility for Pell grants. In consideration for financial-aid eligibility, distributions from these programs are treated in the same manner as outside scholarships.

USA Funds University recommends that financial-aid administrators refer families to a tax adviser, accountant or the IRS for additional information about 529 plans’ tax implications. Another resource, IRS publication 970, “Tax Benefits for Higher Education,” is available in Portable Document Format at www.irs.gov/pub/irs-pdf/p970.pdf.

USA Funds University works in support of the USA Funds education-loan guarantee to present seminars, training sessions and conferences throughout the country to help Federal Family Education Loan Program (FFELP) participants improve the financial-aid process.



TOP FIVE TECH TIPS

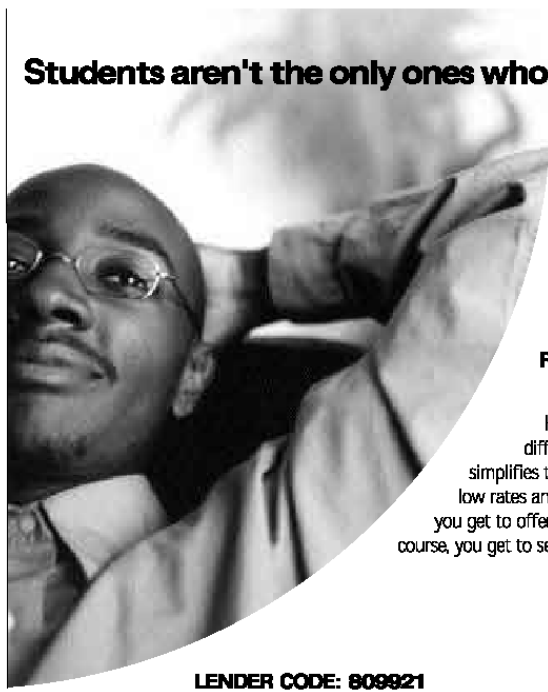
Stuart Brown, President, StudentAffairs.com

Technology is a ubiquitous part of our administrative lives. E-mail. Cell phones. The Web. Palms. Desktop computers. How would we function without these omnipresent tools? While sometimes it seems technology has overtaken our 9:00 a.m.-5:00 p.m. existence, the reality is most student affairs professionals are not well versed in technology and its applications. The dichotomy hinders our incorporation of technology within the office environment and stagnates our personal growth and development. The solution? Integrating the following list into your work-a-day world is a worthwhile start.

1. FAMILIARIZE YOURSELF WITH THE BASICS--Does anyone still own (or remember) the IBM Selectric, mimeo machine or dittoes? In our daily activities its important to have more than a passing knowledge of such applications as word-processing, spreadsheets, presentation software, and page layout, to name just a few.
2. HTML CODING--You don't need to become a programming whiz, but with the preponderance of the Web in our professional lives understanding some elementary html

coding (<http://www.htmlgoodies.com/primers/basics.html>), the language underlying the Web, enables us to gain valuable insights into the behind-the-scenes composition of the World Wide Web.

3. IMPROVE YOUR I.T. GLOSSARY--RAM, processor speed, MP3, IM, PDA, chat rooms, spam every week, it seems, a new word, acronym, or phrase enters the information technology vernacular. Staying abreast of these terms (<http://www.matisse.net/files/glossary.html>) shows you can talk the talk with more erudite colleagues and experienced students.
4. ISSUES AND TRENDS--Staying current with hot topic issues and trends--online harassment, privacy, identity formation, digital divide, Internet addiction gives validity to the old adage, An ounce of prevention is worth a pound of cure.
5. ADOPT A LISTSERV--Their e-mail traffic clogs your in-basket, their uncomplicated subscription policies make them easy targets for spammers, and their usefulness has waned over the years. But many Listserv vs. Internet Discussion Groups still provide a vital communication link with peers across cyberspace. Start your search with the StudentAffairs.com List of Student Affairs Listservs (<http://studentaffairs.com/lists/>)



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TEN THINGS TO CONSIDER WHEN VOLUNTEERING

John Fish and Julie Nicholson, Texas Guarantee

Giving of our time and talents outside the office is a challenge, particularly for those who work in the student financial aid industry. Most of you can recall at least a few times (or many times) that you've had to work on weekends, after normal business hours, or even "drop in" during vacations to handle unexpected situations.

However, keep in mind that your contributions can make a difference in the lives of many. Whatever time and effort you can contribute is always appreciated. And frequently, the greatest reward is knowing you've done your part to make the world a better place.

To help you on your way, here are ten things to consider when venturing forward as a volunteer:

1. Do your research.

Explore the mission and goals of each group you are considering. Visit their web sites and talk to other volunteers. Get an idea of current and future activities from the organization's yearly priorities.

2. Match your skills to opportunities.

Where do your skills and talents lie? If you know how to do things better, faster, and more effectively, consider volunteering for an activity where you can use these skills and teach them to others.

3. Expand your experiences-learn something new.

Volunteering can offer great learning experiences. If you'd like to learn more about an issue, a cause, or a process, think about serving as a volunteer where you will be able to explore these areas.

4. Find opportunities where you share common goals.

At times it may be possible to find volunteer opportunities that correlate well with your activities at work or at home. Consider these options. You will probably be able to contribute more in less time and with less effort-and accomplish multiple goals.

5. Avoid over-committing yourself.

At times, your enthusiasm may overtake you, and you could find yourself caught in commitments that you cannot see through. Start slowly. Avoid "burn-out" frustrations, which can lead you with negative impressions of the organization, and the organization with negative impressions of you. Budget your time wisely.

6. Be prepared for a "screening."

Although organizations are eager for helping hands, they also want to make sure they are using everyone's skills effectively. Expect to participate in a mini-interview. During this time, a representative will ask about your background and try to find a match of your knowledge, skills, and abilities with tasks to be completed.

7. Identify a "volunteer buddy" or form an office volunteer group.

Sometimes it is easier to be motivated when working with others. Identify a co-worker or friend who is willing to volunteer, and work the same shifts to share experiences. As an alternative, find out if your office group or work group is willing to volunteer together. Sharing time outside the office with co-workers as a team can strengthen working relationships.

8. Think about "virtual volunteering."

New technologies have opened the door for new ways of doing things. If you have a home computer with access to the Internet and e-mail, you can probably volunteer to take on administrative or communications projects for an organization. Publish an electronic newsletter, maintain volunteer schedules, or conduct research.

9. Create your own opportunity.

There are many good volunteer organizations tackling important tasks every day. However, you may have your own ideas on ways to help others. Write up a one-page personal plan of what you want to do, how you can do it, and put it to work. As long as you make an impact on one person's life, you are truly making a difference.

10. Grow personally as well as professionally.

Remember that volunteering isn't all work and no play. When you volunteer, you get to meet new people, gather new ideas, and foster fruitful relationships. Take a chance-and do it!

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TEACHING MATH

Teaching Math in 1950: A logger sells a truckload of lumber for \$100. His cost of production is $\frac{4}{5}$ of the price. What is his profit?

Teaching Math in 1960: A logger sells a truckload of lumber for \$100. His cost of production is $\frac{4}{5}$ of the price, or \$80. What is his profit?

Teaching Math in 1970: A logger exchanges a set "L" of lumber for a Set "M" of money. The cardinality of set "M" is 100. Each element is worth one dollar. Make 100 dots representing the elements of the set "M." The set "C", the cost of production contains 20 fewer points than set "M." Represent the set "C" as a subset of set "M" and answer the following question: What is the cardinality of the set "P" of profits?

Teaching Math in 1980: A logger sells a truckload of lumber for \$100. His cost of production is \$80 and his profit is \$20. Your assignment: Underline the number 20.

Teaching Math in 1990: By cutting down beautiful forest trees, the Logger makes \$20. What do you think of this way of making a living? Topic for class participation after answering the question: How did the forest birds and squirrels feel as the logger cut down the trees? There are no wrong answers.

Teaching Math in 2000: A logger sells a truckload of lumber for \$100. His cost of production is \$120. How does Arthur Andersen determine that his profit margin is \$60

Teaching Math in 2010: El hachero vende un camion carga por \$100. La cuesta de production es.....?



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[www.isfaa.org **]**

ISFAA Calendar

October

13-16 MASFAA Conference (Detroit, MI)
14 Columbus Day
31 Halloween

November

5 Election Day
10 Deadline for Submission of Newsletter Articles
11 Veterans Day
21 Executive Committee Meeting
28 Thanksgiving Day
30 Newsletter Published



December

8-10 ISFAA Winter Conference (Weston Hotel, Indianapolis)
22 First Day of Winter
25 Christmas Day

ISFAA News & Views

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Mission Statement: The ISFAA News & Views is published bi-monthly. It is designed to disseminate information to the membership of the Indiana Student Financial Aid Association.