

# Workforce Pell



# What Is Workforce Pell?

§ 690.90 Scope & Purpose



Extends Federal Pell Grant eligibility to short-term programs (150–599 clock hours / 8–14 weeks) that lead to high-value workforce credentials.



## Pell Grant Only

Students in eligible workforce programs receive Pell — no other Title IV aid.



## No Concurrent Aid

Cannot receive Pell for a workforce program and another program at the same time.



## Tuition Cap

Published tuition & fees may not exceed the program's value-added earnings.

# Program Eligibility Requirements

§ 690.92 — What Makes a Program Eligible?

## Duration & Size

- 8–14 weeks of instruction
- **150–599 clock hours**
- OR 4–15 semester/trimester hours
- OR 6–23 quarter hours
- Must be an undergraduate program
- Must meet 668.8 requirements

## Exclusions & Conditions

- No correspondence courses
- No study abroad coursework
- No direct assessment credit equivalencies
- No suspensions/terminations in prior 5 years
- **Governor approval required**
- **Secretary approval required**

# The Governor's Approval

§ 690.93 — State-Level Approval Process

## 1 Industry Alignment

Program aligns with high-skill, high-wage, or in-demand sectors (per Carl D. Perkins Act & WIOA).

## 2 Employer Validation

Program meets hiring requirements of employers in the target sector, with direct employer input.

## 3 Stackable Credential

Credential must be stackable & portable across more than one employer, or sole credential in the field.

## 4 Academic Credit Path

Completers must receive transferable academic credit toward a certificate or degree program.

Bilateral agreements between two Governors can allow cross-state enrollment (§690.93(h))

# Governor Certification

§ 690.93(d) — What the Governor Must Submit



Program name



6-digit CIP code



SOC code(s) for target occupations



Signed approval statement



Date of approval



Alt completion/placement certification (if applicable)



Agreement to provide documentation on request



15-day notice on withdrawal



Attestation re: cost vs. anticipated wages



Approval expires at PPA expiration

Registered Apprenticeship programs automatically meet alignment & employer requirements (§690.93(g))

# Federal Performance Standards

§ 690.94 — Federal Evaluation Requirements

## 70%

### Completion Rate

Within 150% of normal time to completion

## 70%

### Job Placement Rate

Employed in target occupation, Q2 after completion



## Phase-In Timeline

**2026–27 through 2028–29:** Governor certifies completion & placement using admin data (wage records). General employment measure.

**2029–30 onward:** Placement measured by employment in the specific occupation the program prepares students for, or a comparable high-skill/high-wage/in-demand occupation.

# Value-Added Earnings

§ 690.95 — The Tuition Cap Mechanism



- **Cohort Period:** Pell recipients who completed the program during the award year ending 3 full award years prior.
- **Earnings Window:** First full tax year after the award year of completion.
- **Minimum N:** 50 students preferred; Secretary rolls back up to 3 prior years. 30 minimum with 4 years of data. If <30, no calculation.
- **Match Threshold:** Federal earnings agency must match at least 16 students. If <16, no VAE calculated for that year.
- **CIP Aggregation:** All programs with the same 6-digit CIP code at the institution are combined.
- **Zero/Negative VAE:** Program becomes ineligible for Pell — no exceptions.

# Student Eligibility

§ 668.32 & § 690.6 / § 690.11

## Who Qualifies?

- Must be otherwise Pell-eligible
- Not enrolled in (or accepted to) a graduate program
- Has not attained a graduate credential
- **May have a bachelor's degree — this is a key difference from standard Pell**
- If confined/incarcerated, must be in an eligible prison education program



## Key Restrictions

- **No concurrent Pell for workforce program + any other program**
  - This applies at the same or a different institution
  - Includes enrollment in another workforce program
- Duration of eligibility rules in §690.6(f) apply
- No remedial coursework counted for credit-hour workforce programs (§668.20(g))

# Loss & Regaining Eligibility

§ 690.96 & § 690.97

## Governor Withdraws Approval

Timing: End of payment period after withdrawal or failure to reapprove

Regaining: Reestablish after Governor re-certifies and Secretary confirms eligibility

## Completion/Placement Failure

Timing: End of payment period after Secretary determines rates not met

Regaining: 2-year lockout for same program or substantially similar (same 4-digit CIP + identical SOC codes)

## Tuition Exceeds Value-Added Earnings

Timing: Beginning of award year after VAE release

Regaining: Reduce tuition, get new Governor certification, request VAE recalculation

# Other Regulatory Changes

§ 668.5, § 668.8, § 668.20, § 600.10



## Written Arrangements (§668.5)

Ineligible institutions providing >25% of a program cannot do so for eligible workforce programs. Workforce Pell programs are explicitly excluded from the 25–50% arrangement exception.



## Eligible Program Definition (§668.8(n))

Eligible workforce programs are now included in the definition of 'eligible program' for Title IV purposes — but only for the Federal Pell Grant Program.



## Remedial Coursework (§668.20(g))

Institutions may not count noncredit or reduced credit remedial courses (including ESL) for students enrolled in credit-hour workforce programs.



## Program Approval (§600.10(c))

Institutions must obtain Secretary approval to establish eligibility for each eligible workforce program, added alongside direct assessment and prison education programs.

# What Programs Could Qualify (Maybe)?

Illustrative Examples Across High-Demand Sectors



## Healthcare

Phlebotomy technician, Medical coding, EKG technician

*150–500 clock hours typical*



## Information Technology

CompTIA A+/Network+/Security+, AWS Cloud Practitioner, Cisco CCNA prep

*200–550 clock hours typical*



## Skilled Trades

HVAC fundamentals, Welding certification, Electrical apprenticeship prep

*250–599 clock hours typical*



## Transportation & Logistics

Commercial Driver's License (CDL), Forklift/warehouse operations, Diesel tech intro

*160–400 clock hours typical*



# Strategic Questions for Your Institution

1

**Do we currently offer programs in the 150–599 clock hour range?**

*Inventory existing workforce, CE, and non-credit programs that could be candidates.*

2

**Are our workforce programs currently non-credit?**

*If so, can they be restructured as clock-hour programs eligible under §668.8? What's the accreditation pathway?*

3

**Can we track completion and employment outcomes at 70%?**

*Do we have data infrastructure to report completers and support Governor-certified placement rates?*

4

**Do programs lead to recognized postsecondary credentials?**

*Industry-recognized certs, licenses, or registered apprenticeship completions — are they stackable and portable?*

5

**Is our Governor's office ready?**

*Has the State established the process under §690.93(b)? What is the timeline for institutional submissions?*

6

**Can we sustain tuition below value-added earnings?**

*Model your program costs against likely completer earnings. Programs with zero or negative VAE are immediately ineligible.*

# Key Takeaways

- ✔ Workforce Pell creates a new, tightly regulated pathway for short-term credentials to access federal grant aid — Pell only, no loans, no other Title IV.
- ✔ The dual-gate model (Governor + Secretary) adds significant compliance layers institutions must navigate before a single dollar flows.
- ✔ The 70/70 completion and placement benchmarks are aggressive — programs must be high-performing from day one.
- ✔ Value-added earnings function as a hard tuition cap, with institutional liability for programs that exceed it.
- ✔ Cross-state bilateral agreements and Registered Apprenticeship carve-outs create flexibility, but the details matter.
- ✔ Institutions with any suspension, emergency action, or termination in the prior 5 years are locked out entirely.



# Questions & Discussion

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34 CFR Part 690, Subpart H  
Proposed Regulations — Workforce Pell